



THE FARMER'S TALK TO FARMERS

ORGANIZATION MEANS SALVATION FOR THE FARMER

(Written Specially For The Bulletin.)

After quoting from Secretary Houston's annual report the same paragraphs which I quoted last week, relative to the high prices paid by consumers for farm products being "a marketing problem" and calling for "better organization of farmers and improved methods of marketing," The Outlook—Dr. Abbott's and Col. Roosevelt's magazine—comments thus:

"With some noteworthy exceptions, the metropolitan press, which delights to dilate upon the prosperity and luxurious existence of all farmers, and which apparently possesses a knowledge of rural affairs gained exclusively from the observations of Arcadian opera, has not taken kindly to this pronouncement of the Department of Agriculture. Some day our dwellers will realize how much they are made to suffer from the economic disadvantages under which our agricultural population is made to labor."

"Our farmers form the last class of our citizens to take its place in the organized world of modern industry. It will be to the advantage of all when they have finally achieved the position and recognition which they have so long deserved."

That comment tickled me. In the first place, it's a rather neat surmise on the "metropolitan press," meaning thereby the daily papers of New York city. The suggestion that they "apparently" gain their sole idea of country affairs from watching "Arcadian opera" wherein dainty darlings of the stage, in Watteau hats and bewitching boots gambol over green, balmy meadows in the shade of postboard trees, with ribbon-decked racks or sickles of seventeenth century pattern, is one that may explain a whole lot of the stuff they print about rural matters.

For it is hardly possible to state with too great emphasis or too broad sweep or too contemptuous diction the fact that the average daily New York City newspaper is as wrong-headed in its usual treatment of farming conditions as it is possible for a combination of pitiful ignorance and bumptious self conceit to make anyone. Sometimes the New York City newspapers seem to be edited from the back of Wall street; sometimes from the counters of department stores; sometimes from the stock exchange; and sometimes from Avenue A. They seem to think only in terms of the tape measure or the discount table. The great big country from which New York City sucks its daily blood seems

quite beyond their comprehension, as it is wholly outside of their sympathy. The gossip of their home town hides from their comprehension the problems of the larger country.

If, by chance New York City sometimes get out of the shadow of their sky-scraper and find something beside asphalt under their feet, it is only that they may be personally conducted for an hour over the city estate of some retired millionaire, whose operations have about as much relation to farming as a yacht race does to trans-Atlantic commerce.

It is a novel and, on the whole, hopeful sign that a New York City magazine like The Outlook should be able to see a glimpse of this and willing to dilate upon the good natured satire, to comment on it.

The farmers of the country outnumber any other class of men engaged in useful productive occupation. There are a good many millions engaged in mercantile business, and several millions in transportation, and still larger numbers in mining, lumbering, etc. But those occupied with farming are a larger number than those in any one of these other vocations. Not only are they more numerous than any other class of usefully employed workmen, but their labors are more vitally fundamental than those of any other. It is only by grace of what the farmers produce that the merchant, the miner, the railroad man, and all the rest can ever live, to say nothing of doing business. Any man with an ounce of brains in his head ought to be able to see that the welfare and prosperity of the farming class is of more importance to the general welfare and prosperity of the nation than any other class. Yet the average New York City newspaper, while arrogating to itself a claim for newspaper leadership in the country, gives, on an average, no more space to the affairs of twenty thousand East Side cloak-makers, or a hundred thousand coal miners, or a perhaps equal number of railroad employees, than to the radical, vital, paramount problems of the farms and their dozen million occupants!

Worse yet, when they do, occasionally, condescend to take any part in the discussion of farm problems, their ignorance of the fundamental and underlying facts would usually be pitiable. If the cocky assurance of conceit which marks their lucubrations were not so irritating. They seem to know or care little about the real condition of things on the real farms of the continent. And what little they think

they know usually has the misfortune of being not so.

There are two ways to build a pyramid. One is with its broad base firmly and solidly spread over an area ample to insure its standing against all the winds that may blow and all the earthquakes that may rumble. The other is to build it with its base on the sand and its base heaved up into the air—a top-heavy and unstable monstrosity.

The economic base on which this country all business must be built if it is to endure is agriculture—farming. It's the biggest single business of all; it's the most fundamental business of all; it's the business on whose general prosperity every other depends for its very existence. Yet it gets from the self-appointed leaders and molders of public opinion in the "metropolitan press" about as intelligent attention as the base of Cheops' pyramid.

"How Long, Oh Lord, how long!" The Outlook hits the nail square on the head when it says: "Our farmers form the last class of our citizens to take its place in the organized world of modern industry." The cloak makers are organized; the railroad men are organized; the miners are organized; pretty nearly every other set of producers is organized and can thus give its protests or its demands the force of a hundred or thousand hammer blows. But the farmers are about as much organized as a gravel-pit, where every individual pebble is always on the verge of being shaken down the slope into somebody's dump-cart.

What's the explanation? We farmers are not, as a rule, lazy. We have to work hard to keep out of the poor-house. We are not, as a rule, stupid. Most of us are as keen as a barbed wire. We are not, as a rule, any more wasteful than workmen in any calling. We are, as a rule, willing to accept the theory of organization as a good one. And, we know, the most of us, what is the immediate and present trouble with farming.

It is simply that we can't organize. We are not, as a rule, force the organized middlemen to pay us a fair price for our goods.

Then why don't we organize and take the power which our overwhelming numbers would give us the instant we did so?

I suppose you've some of you tired

NEW LONDON INDUSTRIAL GROWTH

Much Can Be Done By Fostering Concerns Which Are Already Located Here—Still a Lack of Tenements—Signs on Roofs.

Unsuccessful effort was made to discredit what was said in this correspondence last Saturday relative to the closing of the big Hopson and Chapin plant but the continuation of business by the Hopson and Chapin plant, the equipment being manufactured elsewhere where specialty is made of that grade of work. The Hopson and Chapin plant, made public statement in verification of what was stated in the Bulletin. Even going so far as to practically concede that while an abundance of capital the big plant could have been kept in operation. So, after all, it was not far-fetched to say that the New London Business Men's association had given as zealous attention to this established industry as is some others given over to locating here. Results might prove equally as satisfactory and, perhaps, more so. The association has done incalculable good in advancing the best interests of the city but it is sometimes well to foster the industries we have before encouraging others that we know not of.

There are several small industries in New London, small in comparison with the Hopson and Chapin industry of a few years ago, that ought to receive consideration of the active business men's association or some of them may be slipping away from us. The Hopson and Chapin plant, which gives employment to about thirty skilled workmen and whose growth is encouraging. So much so that the concern has been invited to locate in Bridgeport, and South Framingham, Mass., and it reports the project is receiving serious consideration. In fact it is unofficially announced that which is made the best chance for the Business Men's association, get busy and investigate, and endeavor to save this industry to New London.

It is the Interstate Machine company formerly the Sterling Machine company which came to New London from Norwich. Among the articles manufactured are sirens for automobile fire apparatus and other purposes and there is difficulty in obtaining the demand. Here is a case where the writer did not have the opportunity to verify the report and this hearsay information is given without the knowledge of the interested company, still the New London Business Men's association and the whole people of New London should know of any contemplated removal of any industry, to ascertain the reason why, and to make special effort to retain all that are here located, to add thereto and not permit diminution.

Some time ago it was reported in the public press that a committee of the New London Business Men's association had attempted to solve the lack of tenements problem and that plans were in the works that would result in the construction of dwelling houses adequate to the demand. This will probably be accomplished in due time, for whatever that business association undertakes is usually carried to successful issue. But, in the meantime there are people who are willing to pay from \$20 to \$30 a month for a rooming place, who cannot be accommodated. This condition retards progress as it is impossible for the manufacturer, turning plants to increase their working forces as the additional workmen and their families cannot be housed. This matter is of such importance that it is encouraging to know that the business men's association have the solution and it can be applied here to soon.

But what of the family that is composed in part of small children? At one very last meeting of the association there came report that a foreman in one of the shops, who was willing to pay big rental, could not get a tenement suitable for his use, as he found that children were barred in New London from modernly equipped houses. Now, however, the children of that? There is an instance in the city, at least one, where the owner of several houses happened to be one of a family large family, and has quite a number of children himself and, to his mind, no house is too good for them. Yet this same individual will not rent any of his houses to any family wherein there are any small children. Perhaps there are just a few other children as well-behaved as are the children of this particular house-owner, and perhaps not as destructive. Property owners seem to forget that all were children once and that they

of my harping on this string: I'm not actually enjoying the thing myself. I don't believe that John the Baptist really reformed being a voice in the wilderness, on a diet of grasshoppers and wild honey. But an old saying is worthy of some acceptance that the continual dropping of water wears away stones. There's some virtue in persistence and now and then it's worth while to keep things away at the same boulder. If I can't make a hole, I may at least be able to make a dent which some other and more skillful hand will open into a crack with some future blow.

I've already mentioned that Long Island garage plan by which the grangers there are going to bunch their selling activities in the New York market. The plan is to have a number of an organization just effected among a lot of New Jersey truck gardeners for similar purpose. They've got tired of getting thirty-five cents for the berries and vegetables which city consumers paid a dollar for, and are going to arrange for direct delivery to the consumers, by which they will get at least fifty per cent. more than heretofore and the consumers will save another big per cent. over what they've hitherto paid.

Oh, things move slowly, but they're beginning to move, after all. And that's the great thing after all, to make a start. Who was it that said the beginning was half the task? There's a time, every spring, when the buds on the trees seem to hang fire. They're there, that we know, but they don't seem to grow any. One day, however, they break forth in a night come after frosty night. Here and there a tiny leaflet shows itself, one on a willow, one on a red elm, one on a poplar, one on a birch. But the vast forests still stand bare, twigs and seemingly hopeless till the right day dawns and the right sun rises and the transformation is like that of a "lightning change" artist. The woods fairly leap into leafage, and the old monarchs of the forest, just at the moment of spring's progress and bare twigs becomes in a single day a great garden of foliage, and a tremendous output of life.

Something like that's going to happen in our farming world, sometime. I don't expect to live to see it, but I hope that you young fellows will. But don't forget one thing: we've got to do the trick of ourselves, by ourselves, and for ourselves!

THE FARMER.

POSITIVE PROOF

Should Convince the Greatest Skeptic In Norwich.

Because it's the evidence of a Norwich citizen. Testimony easily investigated. The strongest endorsement of merit The best proof. Read it: Mrs. Roland Ockery, 252 Franklin Street, Norwich, Conn., says: "Pains in the small of my back caused me great suffering. Whenever I stooped sharp twinges darted through my body and I was handicapped in doing my housework. I felt miserable when I began using Doan's Kidney Pills, procured from N. D. Sevin & Son's Drug Store. Their good effect was soon noticeable, and I continued taking them until the trouble was entirely removed."

NO MORE TROUBLE. Some years later Mrs. Ockery said: "You may continue to publish my former statement. Doan's Kidney Pills cured me of kidney trouble and I have been in good health since. Others of my family have taken this remedy with good results."

For sale by all dealers. Price 50 cents. Foster-McClellan Co., Buffalo, N. Y., sole agents for the United States.

Remember the name—Doan's—and take no other.

An Ideal Woman's Laxative. Who wants to take salts or enemas or, when there is nothing better than Dr. King's New Life Pills for all bowel troubles. They act gently and naturally on the stomach and bowels, and regulate your bowels and tone up the entire system. Price 25c. At all druggists.

H. E. Bucklen & Co., Philadelphia or St. Louis.

For such an act on Mr. Lankford's part is mainly responsible for the emphatic assertion of his friends and his fiancée, Miss Nellie Patterson, a Brooklyn society girl, that his death was accidental.

Mr. Lankford, who was 46 years old, was to have been married to Miss Patterson next Saturday. The engagement was announced eight months ago.

The body of Mr. Lankford was found in the bathroom, and when examined by a physician had been lifeless for several hours. A pillow under the head, another on the sill of the bathroom window and the hanging of a towel over the door knob are said to have suggested suicide to the police.

None of his business associates appears to have known that he was to have been married next Saturday.

CONSIDER REGULATION OF THE LIQUOR TRAFFIC. Pennsylvania Bull Moosers Declare Against Fusion.

Harrisburg, Pa., Jan. 15.—Pennsylvania progressives closed their conference, at which the 1914 campaign was outlined, here today by adopting a series of resolutions setting forth their principles, but without suggesting any candidates for nomination for state officers to be elected in November. The closing session was marked by an address by national and state leaders in the progressive party among the speakers being James R. Garfield, former secretary of the interior; United States Senator Moses E. Clapp of Minnesota; Clifford Pinchot and several congressmen. The resolutions declared for the equalization of taxation, reaffirm of the legislative plank of the platform of 1912, demanding amendment of the women's employment law so as to bring about a nine-hour day for women; strict child labor, minimum wage and corrupt practices acts; a constitutional convention; woman's suffrage; the initiative, referendum and recall of decisions on constitutional amendments of laws and of executive officers.

The liquor question was dealt with by a plank declaring that the initiative would offer a means of starting legislation to provide for regulation or elimination of the liquor traffic. The resolutions declared against fusion.

Clifford Pinchot was cheered when he spoke, and calls from the audience demanded that he run for United States senator.

The conference sent its greetings to Colonel Roosevelt in the following cablegram:

"Four hundred Pennsylvania progressives in Washington party conference send greetings. Conference subscribes absolutely to no compromise and congratulates itself upon the fact that you will be with us in the fight this fall."

There is just a bit of inconsistency in the action of the building inspector and the building committee of the city of New London. The building inspector, who is a member of the building committee, has ordered the removal of a sign from the roof of a building, but the building committee has ordered the sign to be put back on the roof. The sign was a large one, and it was a sign for a building which was a part of the frame work for a big sign. The sign was a large one, and it was a sign for a building which was a part of the frame work for a big sign. The sign was a large one, and it was a sign for a building which was a part of the frame work for a big sign.

There are other roof signs about town, which were placed without the least regard to the building committee. The building committee has ordered the removal of these signs, but the building inspector has ordered the signs to be put back on the roof. The signs are a large one, and it is a sign for a building which is a part of the frame work for a big sign. The signs are a large one, and it is a sign for a building which is a part of the frame work for a big sign.

Speaking of roof signs reminds of the decided change that has taken place in the matter of bill boards. Since they were attacked by the municipal art society and designated as public nuisances there has been quite a change in construction and maintenance, although their value as advertising mediums have not increased one iota. All the old, broken down wooden signs have been replaced by sheet iron substituted and built in a way that borders on the artistic. This lessening the general objections. This change is carried out in the matter of these temporary bill boards that are used as substitutes for the permanent ones. The new bill boards are a plain board fence was placed along the front of the property and an advertisement of a local concern was painted thereon. There was objection to that unsightly bill board and it was removed forthwith by the contractor. Now there is in front of the site of the Crown theatre a bill board that is not even the most unattractive member of the municipal art society can give a hint of condemnation. For it is really a thing of beauty and it will be a thing of beauty to open to view the handsome new front of the new building.

FIANCEE SCOUTS SUICIDE THEORY. Railroad Official, Found Asphyxiated, Was to Be Married Tomorrow.

New York, Jan. 15.—Richard D. Lankford, a vice president and secretary of the Southern railroad, was found dead from gas asphyxiation in his bachelor apartment in Brooklyn today. He had committed suicide, the police reported, and a similar opinion was expressed by the coroner, but the developments cast doubt on the suicide theory. Failure to establish a motive

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Pretty Girls Funny Comedians Pretty Costumes
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MATINEE 5c CHARLES MCNULTY, Mgr. EVENINGS 10c
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MAGNIFICENT AND THRILLING SCENE STORY
"A SNAKEVILLE COURTESY".....Roaring Essanay Comedy
"HER FAITH IN THE FLAG".....Peerless Vitaphone Hit
"FALLING IN LOVE WITH INEZ".....Splendid Edison Drama
PICTURES CHANGED EVERY DAY. ALWAYS SOMETHING NEW.

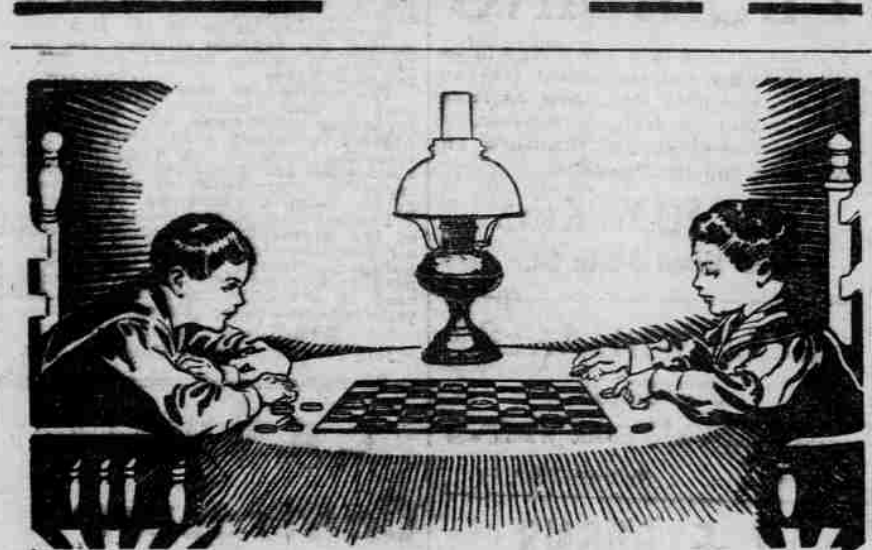
BASS-CLEF CONCERT
Slater Hall, Friday, January 30th
Assisting Artists { EDNA DUNHAM, Soprano
LOUIS KREIDLER, Baritone
(Century Opera Co., New York)

Third Annual Concert and Ball
KNIGHTS OF COLUMBUS
January 19th, 1914 McKinley Avenue Armory
TICKETS \$1.00

Y. M. C. A. CONCERT
Entertainment Course
Central Baptist Church
Lecture by
DR. GABRIEL R. MAGUIRE
"An Irishman in Africa"
TUESDAY EVENING, JANUARY 20
Doors Open at 7:30 Lecture at 8
Single Admission 50 cents

INTERESTING BITS. BREVITIES.
Afghans have a penchant for musical instruments and the wealthier classes import some costly makes. It is of record that an Afghan nobleman sent out to Europe for a grand piano and on its arrival had the lower part of it cut off, as he found it most convenient to play it while squatting on the floor.
Brookhaven, L. I., asserts that it is the richest township in the world. In its three banks farmers have \$16,000,000 on deposit. The per capita worth of the residents, counting man, woman and child, is \$1,500.
Gathering and selling seems to be a new industry in Arkansas as supply eastern nursery firms with material for forest planting.
The uniforms worn by officers of some of the British regiments cost \$1,800 each.
Sawmill waste of Douglas fir, of which an enormous quantity is found in the western forests, is being used to make paper pulp by a mill at Marshfield, Ore.
China has now twenty-three foreign advisers to the government of whom Germany claims the largest number, having five representatives. Hongkong, China, is badly in need of a roofing that will stand the rigors of that climate.
APPLES FOR PIES.
Apples cut in irregular pieces will cook more quickly in a pie than if sliced, for they do not pack closely as slices do and so the hot air comes more easily in contact with the fruit and cooking is facilitated.
MISO

Avoid Impure Milk
for Infants and Invalids
Get
HORLICK'S
It means the Original and Genuine
MALTED MILK
"Others are Imitations"
The Food-Drink for all Ages.
Rich milk, malted grain, in powder form. More healthful than tea or coffee.
For infants, invalids and growing children. Agrees with the weakest digestion.
Pure nutrition, upbuilding the whole body. Keep it on your sideboard at home.
Invigorates nursing mothers and the aged. A quick lunch prepared in a minute.
Take no substitute. Ask for HORLICK'S.
HORLICK'S Contains Pure Milk



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Are best by Rayo-light. Kerosene light saves young eyes that are priceless.
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The RAYO Lamp is the best kerosene lamp made. No smell, no bother. Easy to clean and rewick—can be lighted without removing chimney or shade.
Dealers everywhere—write for descriptive circular.
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Nos. 11 to 25 Ferry St.
MILL CASTINGS
A Specialty.
Orders Receive Prompt Attention

THE DEL-HOFF
European Plan
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Ales, Wines, Liquors and Cigars
Corner of Water and Market Sts.
ORDER IT NOW
Ropkins & Co's Light Dinner 45c per dozen.
Koehler's Dinner, 90c per dozen.
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Free delivery to all parts of the city.
H. JACKEL & CO. Telephone 136-4.

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You know how much better you feel and look when you have on nice new clothes out and out. Don't you think you ought to fit up YOUR HOME occasionally with new, modern furniture? You and your children and your friends will enjoy the change. We carry the newest designs, the most elegant SUBSTANTIAL line of furniture known. Come in and furnish your home from our store. We give you also the benefit of REASONABLE PRICES.
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